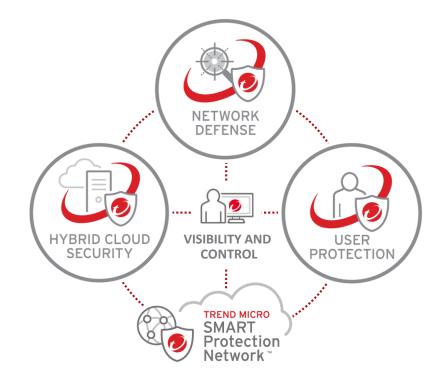


## Hybrid Cloud Security

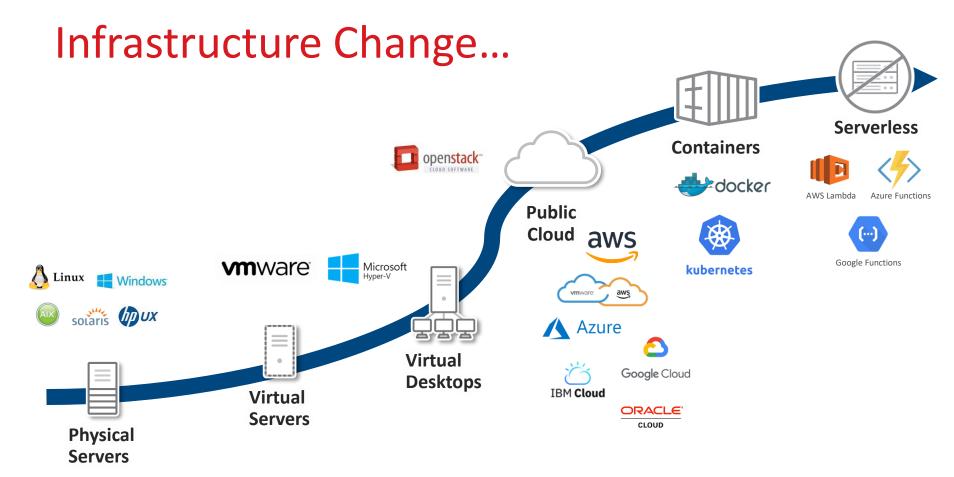
Presenter Name or Company Name & Date



# Part of a connected threat defense strategy





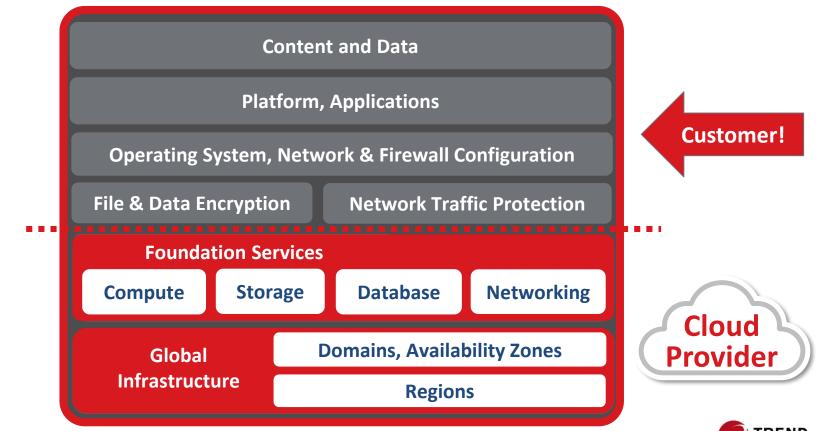




### **Hybrid Cloud Evolution**



### Security is a Shared Responsibility



### Deep Security Helps You...



BE POWERFUL Protect against vulnerabilities, malware & unauthorized changes



#### GET STREAMLINED

Consistent protection and visibility, optimized for every part of your hybrid cloud



#### **GO AUTOMATED**

Connected security that fits seamlessly into Dev and Ops processes to minimize friction & ensure adoption



# Why Do I Need Specialized Workload Security?



### Threats

- Network attacks
- Vulnerabilities
- Malware
- Open-source



# Compliance – PCI DSS - HIPAA - GDPR Internal



### Deep Security Helps You...



BE POWERFUL Protect against vulnerabilities, malware & unauthorized changes



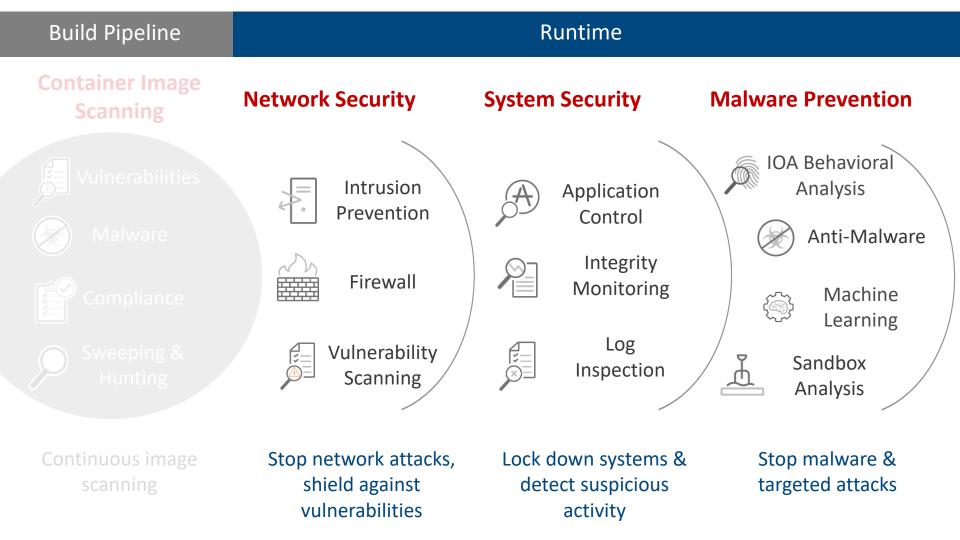


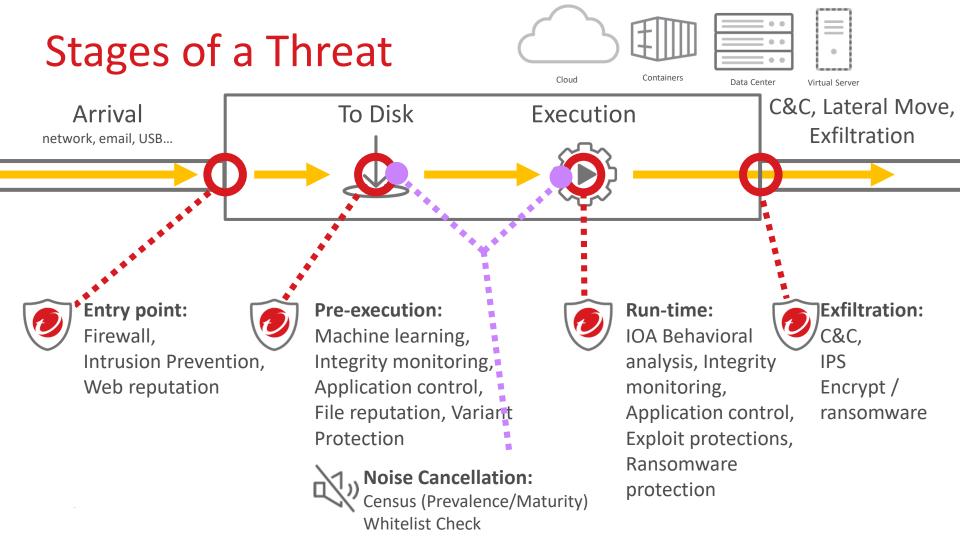
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Connected security that fits seamlessly into Dev and Ops processes to minimize friction & ensure adoption



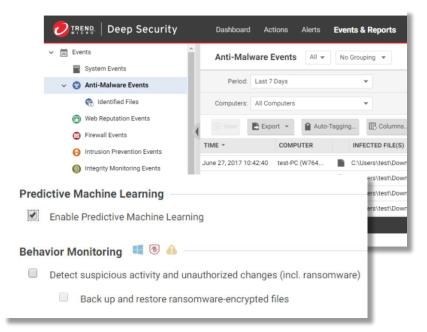




# **Detect Emerging Security Risks**

### Predictive Machine Learning for zero-day/unknown threats

- Protects against prevalent server attacks
- Detects emerging known and unknown security risks at pre-execution time
- Performs in-depth Windows file analysis
- Utilizes Trend Micro Smart Protection Network
- Configured as part of the anti-malware settings



Adds combined threat prevention and detection as part of the strong Deep Security layered security solution



# **Stop Unauthorized Changes**

### **Application Control**

- Full visibility of host executables
- Lock down applications and servers (Windows & Linux)
- Trusted updater automatic whitelisting
- Support continuous application change with automation
- Quickly respond to newly discovered threats with block by hash (e.g. IOCs)

	표루투N망   Deep Secu shboard Actions Aler		vents & Reports Computers Po	licies Administration		e - 1 🖉 nep	L C. cobbour + I	Q. Search Help Center
2	Smart Folders	Unr	ecognized Software Last 7 Days	*				192.168.2.173
>	Application Servers Database Server	Q, FR	ter by Tags & Attributes					Hostname: 192.168.2.173
	Web Servers	30						Display Name: GT-Web-DB
	Computers 47	30 20 10 0				_		Last IP Used: 192.168.2.173
	AWS ACCOUNT - 41062		Sat, Oct 15 Sun, Oct 18	Mon, Oct 17 Tue, Oct 18 Wed, Oct	19 Thu, Oct 20	Pri, Oct 21	Sat, Oct 22	Platform: Red Hat Enterprise 7 (64 bit)
		47 c	occurrence(s) of unrecognized	software Group By Computer *				Policy: Not Assigned
		~	ec2-52-73-219-185.compute-1.a	amazonaws.com	41 Occurrences 🗸	ALLOWALL	BLOCKALL	Not Assigned Agent Version: Trend Micro Deep Security Agent
			Database.php	Date Detected: October 18, 2016	Installed By: root	🖌 Alow	× Block	(10.0.0.1952)
otan r atn			create.php	Date Detected: October 18, 2016	Installed By: root	🖌 Allow	× Block	
iome/computer/des	sktop/executables		tb_size.php	Date Detected: October 18, 2016	Installed By: root	🖌 Allow	× Block	
hange By Process	1		felete.php	Date Detected: October 18, 2016	Installed By: root	🖌 Allow	× Block	
in/chmod			felete_rows.php	Date Detected: October 18, 2016	Installed By: root	🖌 Allow	× Block	
hange By User			f 41 Show More					
ot			c2-52-91-135-18.compute-1.ar	nazonaws.com	5 Occurrences	ALLOWALL	BLOCKALL	
hange Event Time ay 5, 2016	2		saifc.sh	Date Detected: October 17, 2016	Installed By: ec2-user	🖌 Allow	× Block	
			saifc.sh	Date Detected: October 17, 2016	Installed By: ec2-user	🖌 Allow	× Block	
nviowod	_	-	🖹 saifc.sh	Date Detected: October 17, 2016	Installed By: ec2-user	🖌 Allow	× Block	
			🔒 saifc.sh	Date Detected: October 17, 2016	Installed By: ec2-user	🖌 Allow	× Block	
			saifc.sh	Date Detected: October 17, 2016	Installed By: ec2-user	🖌 Allow	× Block	
			5 out of 5					
		~	192.168.2.173		1 Occurrence	ALLOW ALL	BLOCKALL	
			wget	Date Detected: October 19, 2016	Installed By: root	🖌 Allow	× Block	
<			1 out of 1					



### Vulnerabilities Don't Stop or Go Away





WannaCry



Erebus



Trend Micro ZDI detected 1449 vulnerabilities in 2018. This powers unmatched timeliness for virtual patches.









Count

Heartbleed April 2018

Top Countries	
1. United States	34,574
2. China	11,770
3. Germany	9,054
4. France	5,609
5. Russian Federation	5,127
6. Korea, Republic of	4,445
7. Canada	3,957
8. Italy	3,898
9. United Kingdom	3,744
0. Japan	3,461





16

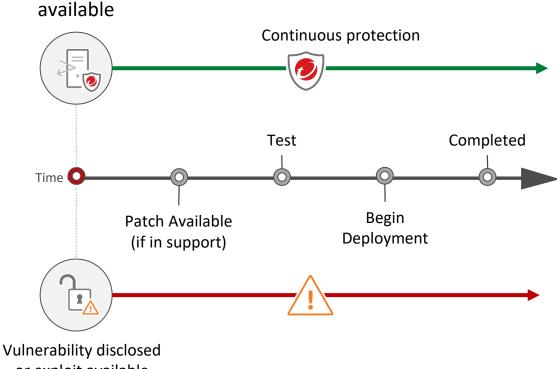
### **Reduce Operational Impacts**

Virtual patch

- Reduce operational costs of emergency & ongoing patching
- Protect systems where no patches will be provided
- Secure server and application-level vulnerabilities

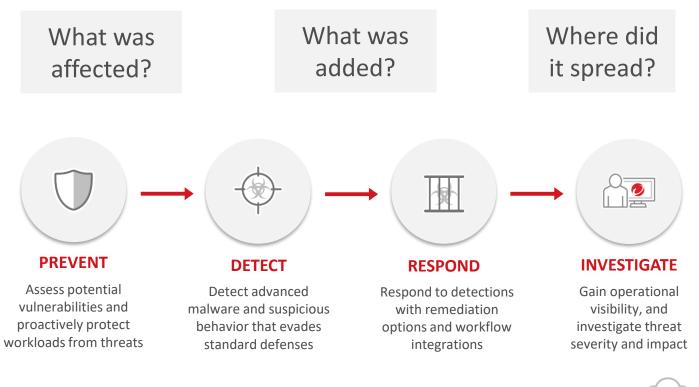
WannaCry ransomware protection delivered in March, 2017, with enhancements at public disclosure (May 2017)







### **Accelerate Incident Response**



17 Copyright 2019 Trend Micro Inc. ArcSight

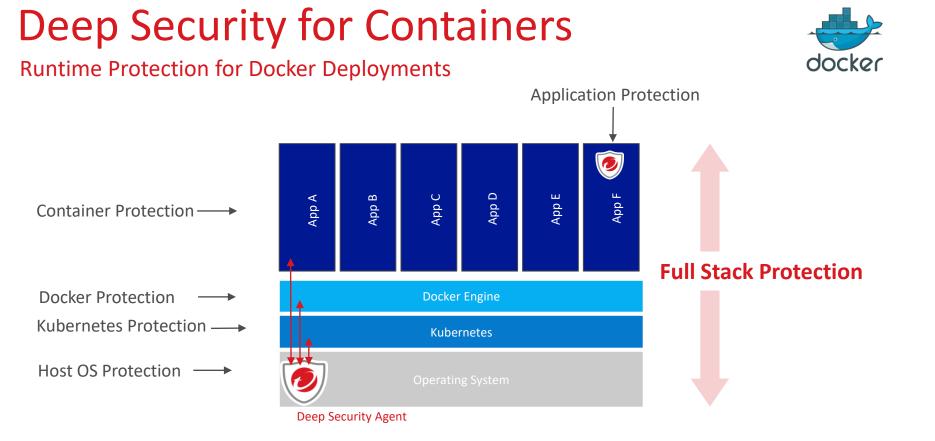
DEMISTO

splunk>









### Physical, Virtual or Cloud Container Nodes

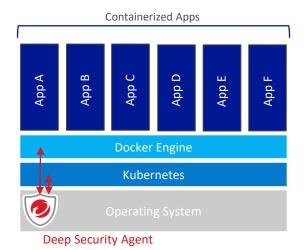


### **Detecting Container Platform Attacks**

Docker and Kubernetes Protection

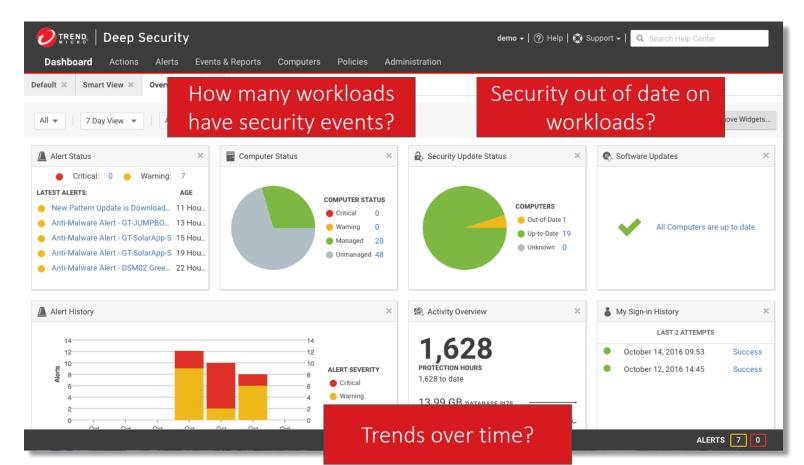
- Attackers may target Docker and Kubernetes to execute attacks
  - Image execution
  - Networking and Microsegmentation
  - Authentication bypass
- Deep Security monitors key objects to detect compromised Docker and Kubernetes instances
  - Software upgrades, downgrades or removal
  - Attribute changes for binaries
  - Running processes
  - Critical files
  - IPtables rules
  - Permissions for key directories





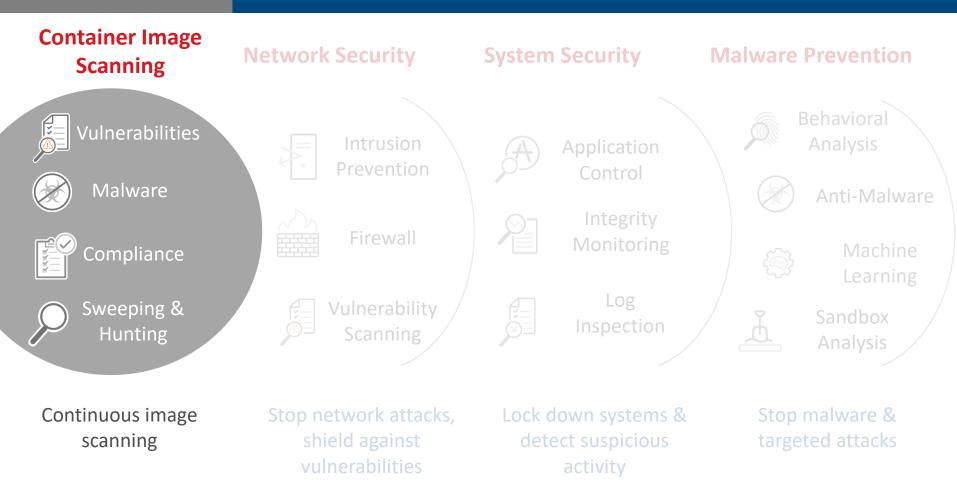


### At-a-glance Dashboards: Runtime



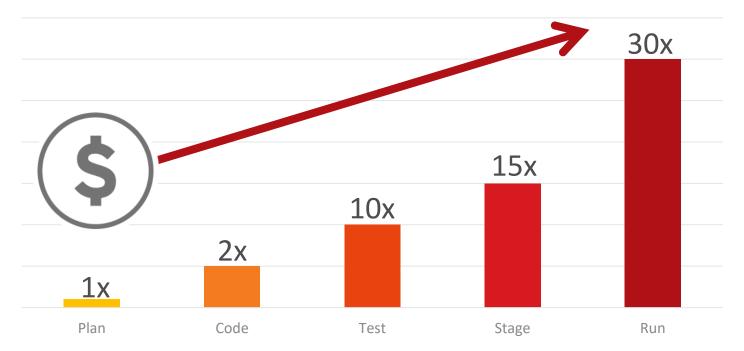
Build Pipeline

#### Runtime



# When You Apply Security 'Controls' Matters

Resolution Cost – Workflow Stage





Source: NIST Planning Report 02-3

## Security Across the Application Lifecycle



### Deep Security Smart Check

Continuous image scanning

Shift Left to protect the software build pipeline

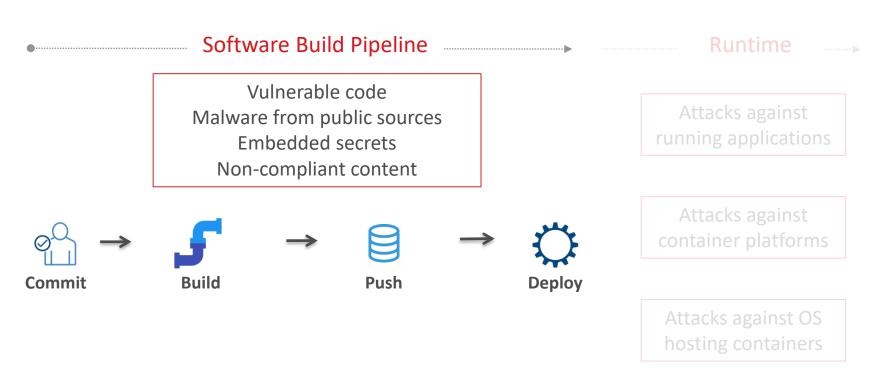


### **Deep Security**

Runtime workload and container security

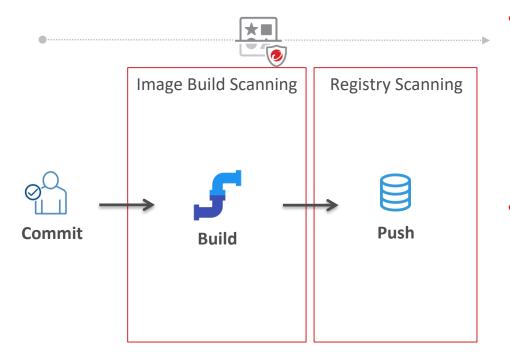


### Software Build Pipeline Risks





### Pipeline Scanning with Deep Security Smart Check



- Advanced Scanning and Detection:
  - Vulnerabilities
  - Malware
  - Embedded Secrets
  - IoCs (sweeping)
  - Policy Compliance
- Continuous protection:
  - Build-time scanning for earliest detection and lowest cost remediation
  - Continuous registry scanning
  - Latest Threat Intelligence



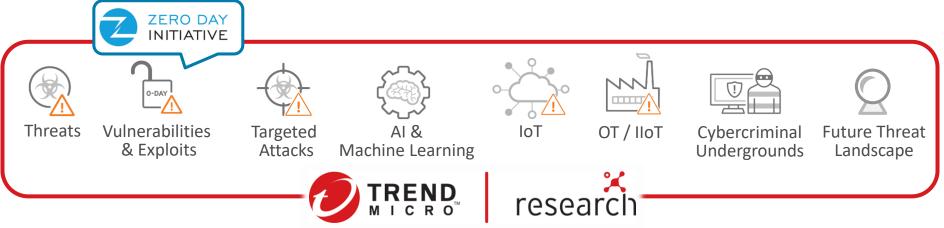
### At-a-glance Dashboards: Image Scanning

Have all our images been scanned?			Do any items need attention?			What has been scanned?		
Deep Security Smart Check				θ				
administrator <	Dashboard			S	cans			
Dashboard Q Scans	Scan Completion	Malware	Content Findings	(	~	.gcr.io/argus-deploy/eicar:latest	576fa32e	2018-12-26 11:54
Registries				;	·	.gcr.io/argus-deploy/vscan:latest 28 Medium + 42 Other	c1667174	2018-12-26 11:56
API Documentation	100.0 %	U	80 High		·	.gcr.io/argus-deploy/squid:latest 4 High + 7 Other	71e5d0e3	2018-12-26 11:54
	54 Critical 26 Repo 26 Imag 26 Imag 26 Imag 26 Scan		Critical High Medium Low	~	🗸 us	.gcr.io/argus-deploy/auth:latest	b867743c	2018-12-26 11:52
				;	·	.gcr.io/argus-deploy/jm-nginx:latest 7 17 High + 109 Other	a4fb1545	2018-12-26 11:54
		Statistics		4	_	.gcr.io/argus-deploy/db:latest	05e2f457	2018-12-26 11:53
		1 Registry 26 Repositories		4 4	/	.gcr.io/argus-deploy/sc-success-sample:latest	69abf719	2018-12-26 11:52
		26 Images 0 Scans in past 24 hours			/	.gcr.io/argus-deploy/sc-failure-sample:latest 2 High + 5 Other	964485a3	2018-12-26 11:50
		26 Scans in past 7 days		4	_	.gcr.io/argus-deploy/clair:latest	817ad70d	2018-12-26 11:51
				•	🗸 us	.gcr.io/argus-deploy/contentsourcescan:latest	fd9280ed	2018-12-26 11:41

**LEADER** in vulnerability discovery since 2007, with 1449 vulnerabilities reported in 2018

**TOP REPORTER** of Microsoft & Adobe vulnerabilities worldwide





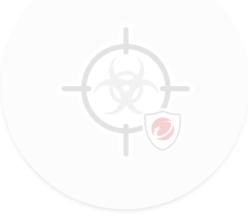


## **Accelerated compliance**

- Multiple controls with central management & reporting
- Protect legacy environments
- Consistent security across the hybrid cloud



### Deep Security Helps You...



BE POWERFUL Protect against vulnerabilities, malware & unauthorized changes



#### GET STREAMLINED

Consistent protection and visibility, optimized for every part of your hybrid cloud



Connected security that fits seamlessly into Dev and Ops processes to minimize friction & ensure adoption



# **Built for the Hybrid Cloud**

### **Deep Security**

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**Data Center** 

**vm**ware<sup>®</sup>





**Public Cloud** 

aws 🔥 Azure



Containers





OPENSHIFT

kubernetes



# **Deep Security Optimized for Cloud**

- Azure and AWS Marketplace pay-as-you-go billing and consumption contracts
- Integration for auto-detect & rapid protection
- Quick starts & templates
- AWS & Azure sellers incented to partner
- Complement & integrate with existing AWS, Azure, and Google Cloud toolset





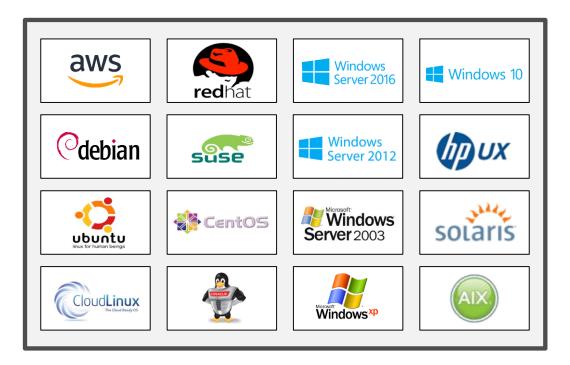
aws





### No More Platform Support Issues

Thousands of supported kernels with rapid updates



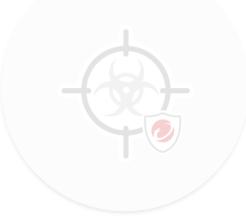


### **Discovery & Visibility Across Your Hybrid Cloud**

🕖 TREND   Deep Sec	urity	MOADSD 🗸   📣 News 🗸   ⑦ Help   🔇 Support 🗸	Q Help Center Search
Dashboard Actions Alerts	s Events & Reports <b>Computers</b> Policies	Administration	
<ul> <li>Smart Folders</li> <li>Docker Hosts</li> <li>DSVAs</li> </ul>	Smart folders for customized v physical, virtual, cloud, cor		Q. Search this page 💌
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✓  ☐ Computers	cdccentos2.greenthis	Red Hat Enter CDC-Linux 🛛 Managed (Online)	N/A 29 Minutes Ago
> 🍐 AW production	P cdcdocker	SUSE Enterpri CDC-Linux 🔴 Managed (Online)	N/A 29 Minutes Ago
> 👝 AWS developmer 🖌	督 cdcDSMa.greenthis.net	Microsoft Win None   Managed (Online)	N/A 30 Minutes Ago
> 📥 Azure lab	dcsol.greenthis.net	Solaris 11 (64 CDC-Linux 🔴 Managed (Online)	N/A 29 Minutes Ago
> P vCenter - cdcVcsa	Cdcten1	Microsoft Win CDC-Windows 🛛 🌢 Managed (Online)	N/A 29 Minutes Ago
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Visibility within ea	ch nwgw.greenthis.net	SUSE Enterpri CDC-SAP_Linux 🕚 Managed (Online)	N/A 30 Minutes Ago
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Computers > AWS development > EU (Frankfurt) > CLSM01 (vpc-016ac07226d7b2c82) > CLSM01-pub-sn1 (subnet-0785f17ce27032154) (1)

### Deep Security Helps You...



#### BE POWERFUL Protect against vulnerabilities, malware & unauthorized changes



#### GET STREAMLINED

Consistent protection and visibility, optimized for every part of your hybrid cloud



GO AUTOMATED Connected security that fits seamlessly into Dev and Ops processes to minimize friction & ensure adoption



### **Accelerate Security Automation**



**Security Automation** - policy creation, and updates

Deployment Automation - security at scale

**Reporting Automation -** customizable compliance reports and leading SIEM integration

**Monitoring Automation** - operational and security health of your environment

**Orchestration Automation -** integrate with your pipeline tools, SOAR tools, etc.





### **Automation Center**

### API first for hybrid cloud environments

Find - a solution to my problem by searching on Google

Learn - simple guides and example

Code - full RESTful API documentation. Examples of code

Verify - guidance around how to use applications to test APIs

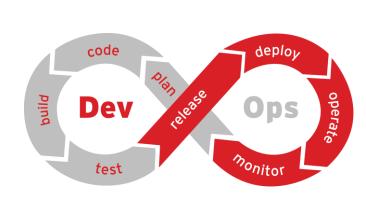
Get Help - Stack Overflow, GitHub, and Trend Help

// Initialization
// Set Any Required Values
ComputersApi instance = new ComputersApi();
Boolean overrides = false;
String apiVersion = "v1";

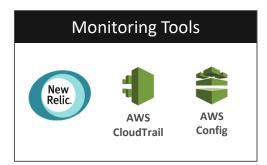
"Using Deep Security, we were able to improve our efficiency with Docker containers to realize savings for our AWS licenses and compute costs," Todd Williams – Manager SecOps at MEDHOST

### Automation With Pipeline & Workload Security





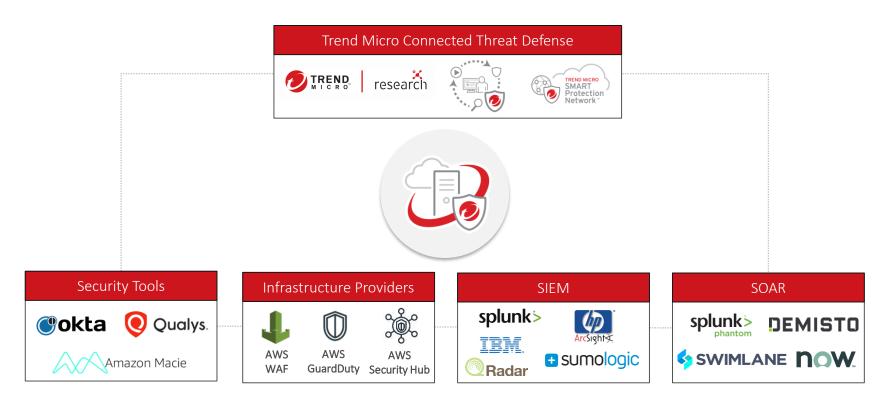








## **Automate Threat & Information Sharing**





# Gartner

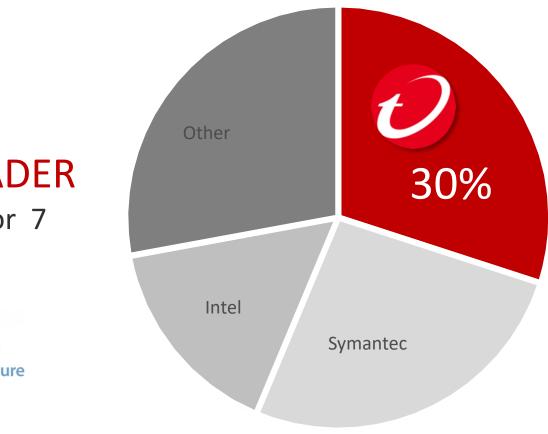
2019 Market Guide for Cloud Workload Protection Platforms

### **Free Download**

8 of 8 Core Controls\*

21 of 25 Additional Criteria\* Trend Micro delivers the most cloud security controls and criteria of all security vendors\*

\* As assessed by Trend Micro



### The MARKET LEADER in server security for 7 straight years



Source: IDC, Securing the Server Compute Evolution: Hybrid Cloud Has Transformed the Datacenter, January 2017 #US41867116

### Security Wants To...



BE POWERFUL Protect against vulnerabilities, malware & unauthorized changes



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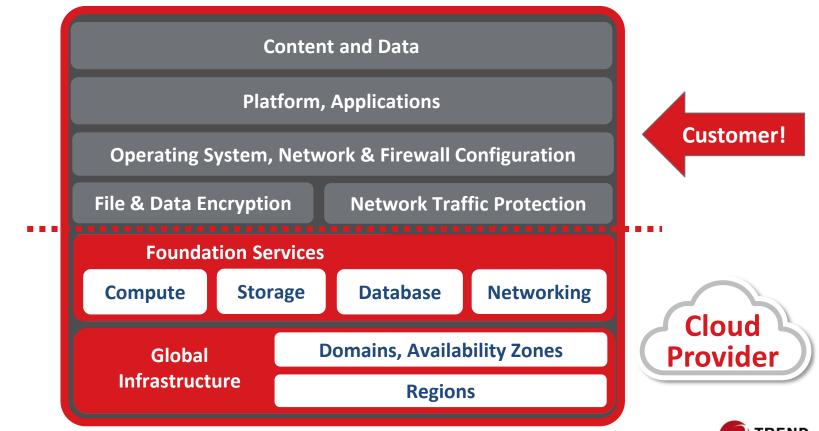
# DevOps & Automation with Deep Security

### Hybrid Cloud Evolution



Contained, Sustainable

# Security is a Shared Responsibility



# Why You Need to Care About Security...



### Threats

- Network attacks
- Vulnerabilities
- Malware
- Open-source



# Compliance – PCI DSS - HIPAA - GDPR Internal



### DevOps Wants To...







BUILD SECURE Designed into processes as the speed of business changes SHIP FAST Provide synergy between IT Security and DevOps RUN ANYWHERE

Increased visibility and speed of response across environments

### Deep Security Helps You...







BUILD SECURE Designed into processes as the speed of business changes

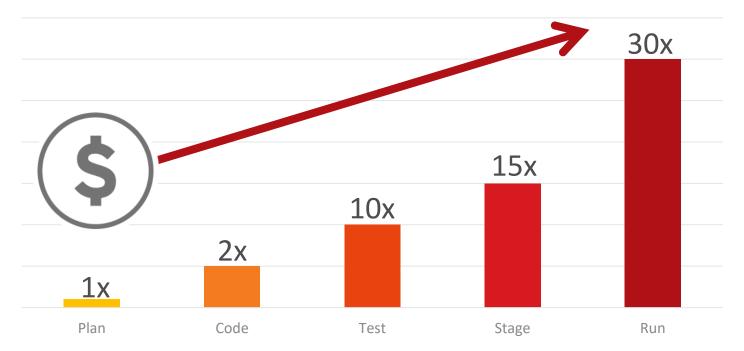
Provide synergy between IT Security and DevOps

#### RUN ANYWHERE

*Increased visibility and speed of response across environments* 

# When You Apply Security 'Controls' Matters

Resolution Cost – Workflow Stage





Source: NIST Planning Report 02-3

# Security Across The Application Lifecycle



#### Deep Security Smart Check

Continuous image scanning

Shift Left to protect the software build pipeline

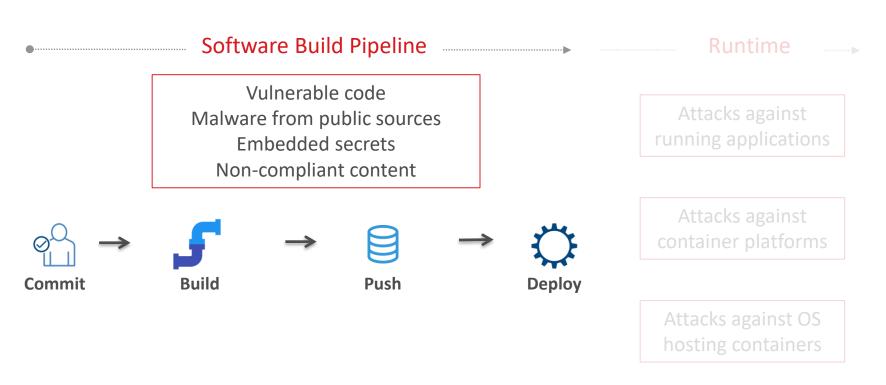


**Deep Security** 

Runtime workload and container security

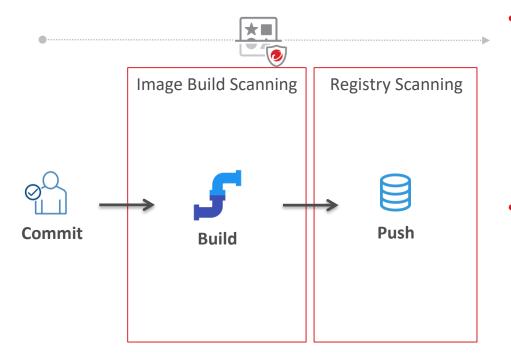


# Software Build Pipeline Risks





### Pipeline Scanning with Deep Security Smart Check



- Advanced Scanning and Detection:
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  - Embedded Secrets
  - IoCs (sweeping)
  - Policy Compliance
- Continuous protection:
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  - Continuous registry scanning
  - Latest Threat Intelligence



# Find Security Issues in the Build Pipeline

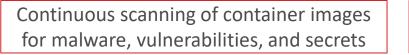
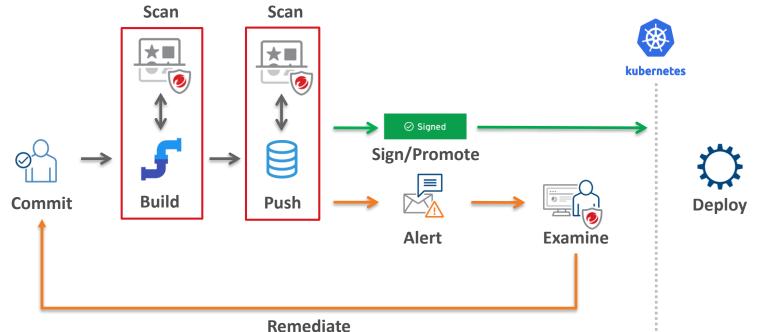


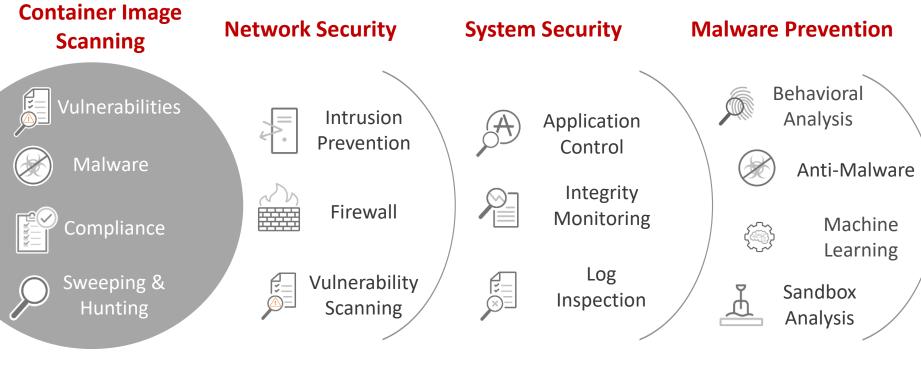
Image Assertion – Approve containers for deployment





Build Pipeline

#### Runtime



Continuous image scanning

Stop network attacks, shield against vulnerabilities Lock down systems & detect suspicious activity

Stop malware & targeted attacks

# **DevOps Can Help With Compliance**

- Security capabilities to satisfy security and compliance teams
- Reduce the number of application rebuilds
- Consistent security across the hybrid cloud



# Deep Security Helps You...







#### BUILD SECURE Designed into processes as the speed of business changes

SHIP FAST Provide synergy between IT Security and DevOps

#### RUN ANYWHERE

Increased visibility and speed of response across environments

# Accelerate DevOps with Security Automation



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**Orchestration Automation** - integrate with your pipeline tools, SOAR tools, etc.



REQUEST SAMPLES

Java Python JavaScrip

import comtrendmicro deepsecurity auth A egrate using the Deep Security API </> 2 14 **{····**} Read our Automation Guide Browse the API Reference Get Automation Supp e.printStackTrace(

# Security Designed for DevOps API first for hybrid cloud environments

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## Deep Security Helps You...







#### BUILD SECURE Designed into processes as the speed of business changes

SHIP FAST Provide synergy between IT Security and DevOps

#### RUN ANYWHERE Increased visibility and speed of response across environments

# **Built for the Hybrid Cloud**

#### **Deep Security**

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**Data Center** 





**Public Cloud** 

aws 🔥 Azure



Containers





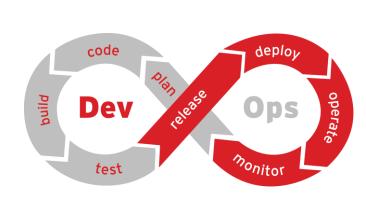
OPENSHIFT

kubernetes

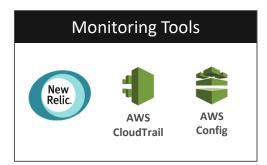


# Automation With Pipeline & Workload Security

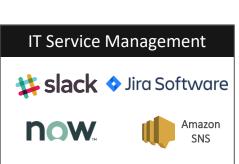






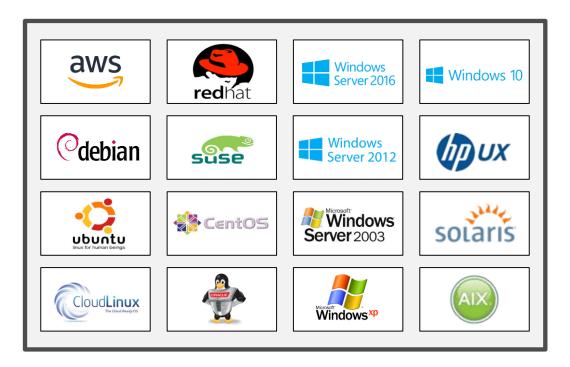






# **Deploy on Any Platform**

Thousands of supported kernels with rapid updates





### Deep Security Helps You...







BUILD SECURE Designed into processes as the speed of business changes SHIP FAST Provide synergy between IT Security and DevOps RUN ANYWHERE Increased visibility and speed of response across environments



# trendmicro.com/hybridcloud



# **Additional Detail Slides**



# It's a Hybrid Cloud World

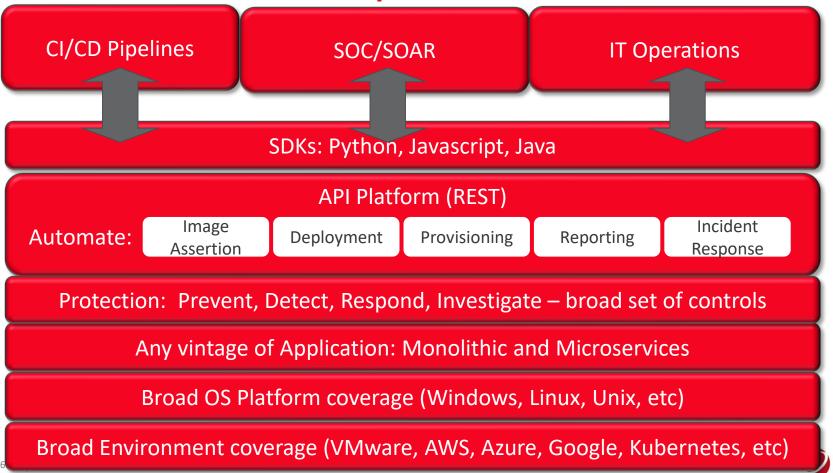


# How Have Applications Changed?

	Existing Applications = Cash Cow	New Applications = Growth
App Architecture	monolithic	microservices
Scale	vertical, some horizontal	horizontal
Change Frequency	few times per year to monthly	multiple times per day
Deployment Model	pets (long-lived)	cattle (short-lived)
Security Operations	s scheduled, manual, runtime automated CI/CD pipeline runtime	
Security Tools	traditional, manual, static	APIs, cloud-friendly



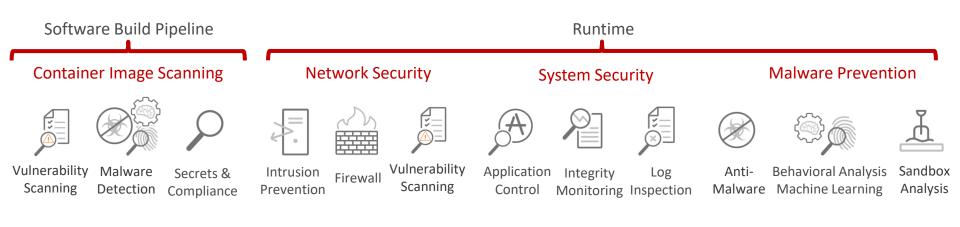
# **Automated Security**



TREND

# **Hybrid Cloud Security Solution**





**Environments** 

	$\bigcirc$	•	• •           • •           • •           • •	
Containers	Cloud	Virtual Server	Data Center	
- docker		<b>vm</b> ware <sup>*</sup>		
kubernetes	Azure		/licrosoft	

**OPENSHIFT** 

**Platforms** 

ORACLE

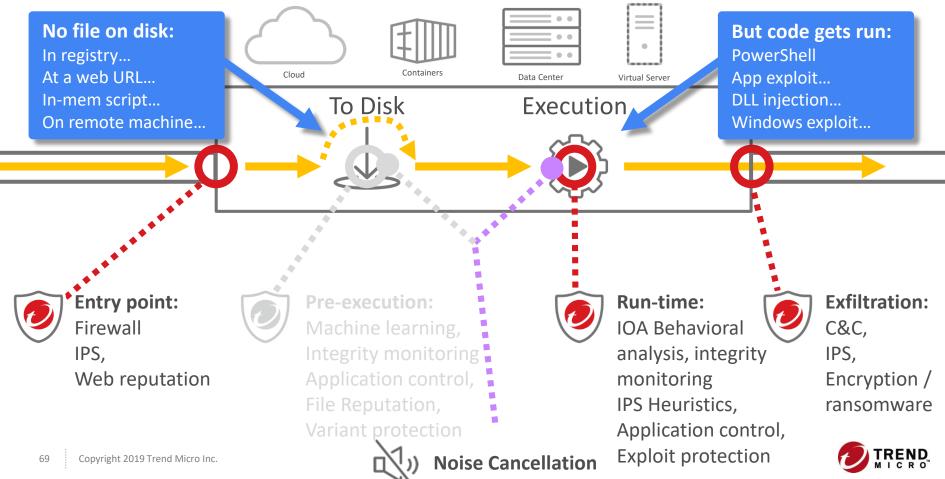
SOLARIS

·Õ

**API & Integrations** 

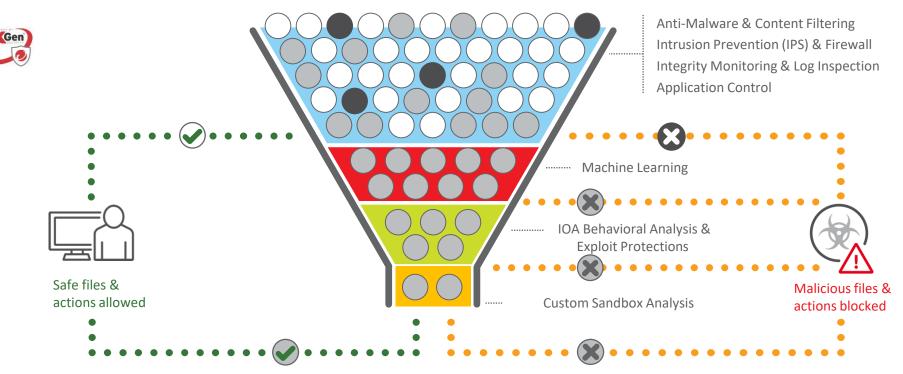


# **Defending Against Fileless Malware**



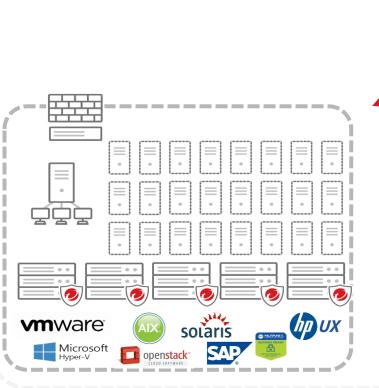
### **Protect Against Advanced Threats**







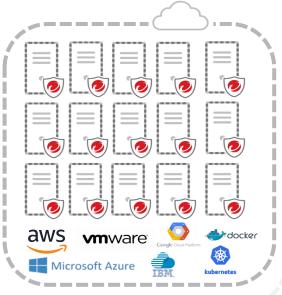
# **Securing Business Transformation**



A single security management console with complete visibility across physical, virtual, cloud and container deployments. Remove security complexity across systems.

**Deep Security** 

...

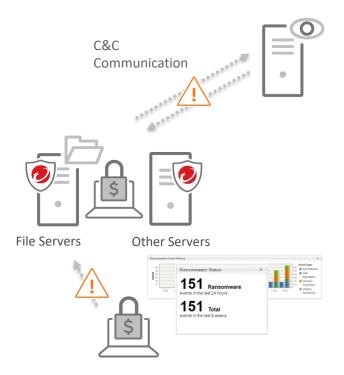




# Stop Ransomware

### Use layered security to:

- Stop ransomware on servers with advanced malware prevention that includes behavioral monitoring and machine learning
- Lock down Windows & Linux servers with application control
- Shield from network attacks with IPS, including the protection of network file shares (over SMB)
- Stop lateral movement and detect command & control (C&C) traffic







# **Uncover Suspicious System Changes**

#### File integrity monitoring and log inspection

- Identify and report on important security events
- Monitor files, libraries and services for changes
- Creates a secure configuration baselines
- Suspicious events highlighted in dashboard without sorting through logs



File Integrity



Log Inspection



# **Extend to Docker Containers**

- Secure the host AND Docker containers running on it
- Get consistent security across all workloads

		Security			Р	
	Dashboard Actions	Alerts Events & Repo	rts <b>Computers</b> Policies A	dministration		
	🛐 Smart Folders		🔁 Docker Hosts 🔹 🛛	/ith sub-Groups ▼ By Platform ▼		
	> 🗠 Awo rags		Add - Delete	Details 👍 Actions 👻 🖺 Event	ts 👻 📑 Export 👻	
	Docker Hosts		NAME	POLICY	STATU	Amazon ECS
locker	🛐 Manamana 🌠 Relays		NAME	POLICI	STAR	
	Relays Duplicate	<u> </u>	10.203.1	83.41 🗤	Manaç	RANCHER
		_				



### **Accelerate Compliance & Enhance Security**



PCI DSS Requi	rement	Responsibility
Install and ma	intain a firewall configuration to protect cardholder data	🤣 Shared
Do not use ve	ndor-supplied defaults for passwords or other security parameters	🥏 Shared
Protect stored	l cardholder data	Shared
Encount trans	mission of cardholder data	User
8 of 12	rly update anti-virus software	💋 User
0 01 12	aintain secure systems and applications	🤣 Shared
equirements	to cardholder data by business need to know	🤣 Shared
Assign a uniqu	Te ID to each person with computer access	🥏 Shared
Restrict physical access to cardholder data		Cloud Provider
Track and monitor all access to network resources and cardholder data		🤣 Shared
		Chanad
Regularly test	security systems and processes	🕖 Shared

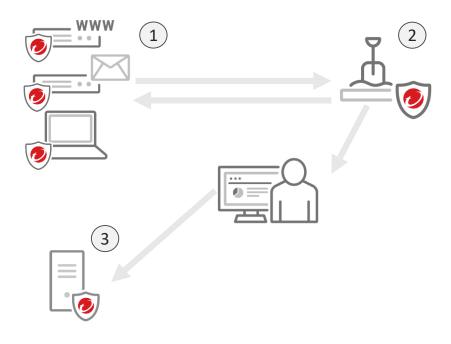
#### SANS/CIS TOP 20 CRITICAL SECURITY CONTROLS

1. Inventory of Authorized & Unauthorized Devices	0	11. Secure Configurations for Network Devices		
2. Inventory of Authorized & Unauthorized Software	0	12. Boundary Defense	0	
3. Secure Configurations for Hardware & Software on Mobile Devices, Laptops, Workstations, & Servers	9	13. Data Protection	0	
4. Continuous Vulnerability Assessment & Remediation	0	14. Controlled Access Based on the Need to Ki	10 o	<u>ر</u> ک
5. Controlled Use of Administrative Privileges		15. Wireless Access Control	<b>TO</b> 0	
6. Maintenance, Monitoring, & Analysis of Audit Logs	0	16. Account Monitoring & Control	require	ements
7. Email and Web Browser Protections	9	17. Security Skills Assessment & Appropriate to Fill Gaps	raining	
8. Malware Defenses	0	18. Application Software Security	0	
9. Limitation and Control of Network Ports, Protocols, and Services	0	19. Incident Response Management		
10. Data Recovery Capability		20. Penetration Tests & Red Team Exercises		

		0	WASP TOP 10	DEEP SECURITY COVERAGE	
OWASP	A1	Injection		IPS; generic protection	0
	A2	Broken Aut	hentication and Session Management	Not covered	
	A3	Cross-Site	Scripting (XSS)	IPS; generic protection	۲
			rect Object References	Not covered; attack can't be distinguished from normal traffic	
6	∩f	10	isconfiguration	IPS; coverage for specific vulnerabilities	0
		τU	ata Exposure	IPS; ensure crypto weaknesses are not exploited	۲
reau	iiren	nents	nction Level Access Control	Not covered; attack can't be distinguished from normal traffic	
1 -		01000 0100	Request Forgery (CSRF)	Not covered; attack can't be distinguished from normal traffic	
	A9	Using Kno	wn Vulnerable Components	IPS; various rules	۲
	A10	Unvalidat	ed Redirects and Forwards	IPS on a case-by-case basis based on specific CVE Ex: Microsoft.NET Framework Forms Authentication URI Spoofing (CVE-2011-3415)	0



### Automated Discovery and Rapid Response to Threats Connected Threat Defense



- 1. Endpoint and gateway agents send suspicious files to network sandbox
- 2. Sandbox detects malicious nature of file
- 3. Real-time signatures (SO) pushed to all workloads, endpoints and gateways via Control Manager





### Security Challenges In The Cloud

Visibility



Agility







Compliance



Purchasing





### Security Challenges In The Cloud

Visibility



Agility







Compliance

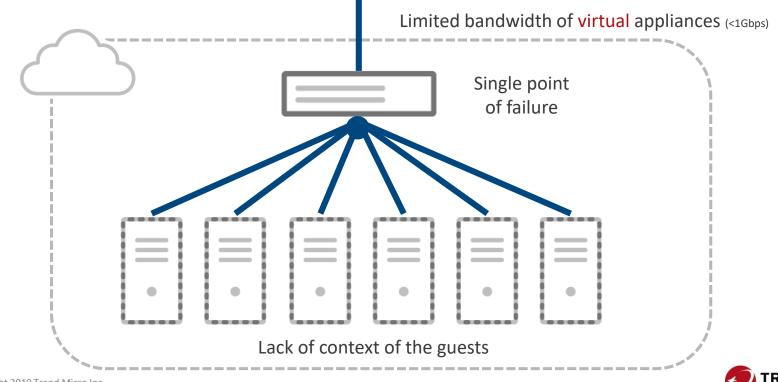


Purchasing

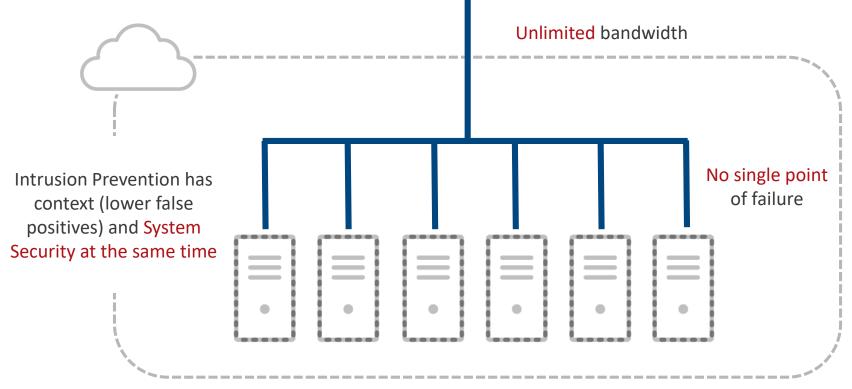




### Perimeter Approaches Don't Translate To The Cloud



### Host-based IPS Best For The Cloud



#### No reconfiguration needed







# Deep Security is Optimized for AWS

- AWS marketplace simply billing, consumption contracts
- Auto-detect instances and rapidly protect them
- Broadest platform and kernel support
- Quick Start Reference Deployment Guide, including CloudFormation templates
- Member of SaaS partner program
- Container Competency Center

82

Advanced Technology Partner

Security Competency

Public Sector Partner

Marketplace Seller

SaaS Partner

**Government Competency** 





aws network

## **Integrated with AWS Services**

- AWS Security Hub
- Amazon SNS
- AWS WAF rules
- Amazon Macie
- Amazon GuardDuty
- AWS Config Rules
- CloudTrail



### **Deep Security is Optimized for Azure**

#### Trend Micro is Microsoft's leading Global security ISV driving Azure consumption

- Deep Security as a Service BYOL or pay-as-you-go available on the Azure Marketplace
- Auto-detect instances and rapidly protect them
- Fully scriptable, including PowerShell scripts to automate provisioning and set up
- Broadest platform and kernel support, IPS for Win 2008 EOS
- Optimized for container protection



eas







Microsoft preferred solution



# Deep Security is Optimized for VMware

- Partner of the Year (Global + Regional)
- Deep integration with VMware solutions (vSphere, vCloud, VDI, NSX, etc.)
- Broadest platform and kernel support
- #1 Security Partner for datacenter and cloud
- Launch Partner for VMware Cloud Marketplace



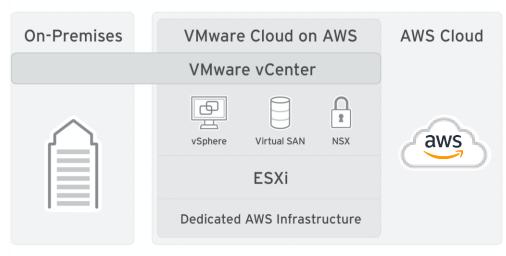
easy





### How Does VMware Cloud on AWS Help Your Business?

#### VMware vSphere-based service running on the AWS cloud



Components of VMware Cloud on AWS

- Maintain existing investments
- Serviced and supported by VMware
- Retain existing architecture and tools
- Scale workloads instantly
- Utilize consistent deployment models



# Introducing VMware Cloud on Amazon Web Services

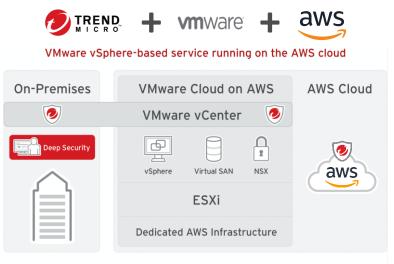
with Trend Micro protection for workloads across the data center AND the cloud

#### Service and support by VMware

- Retain existing architecture and investments
- Scale workloads instantly
- Utilize consistent deployment models

#### Security and protection by Trend Micro

- Visibility of all workloads from one console
- Prevent known and unknown threats
- Automate deployments, policies, and controls
- Minimize point solution security tools
- Lower operational costs and maintenance

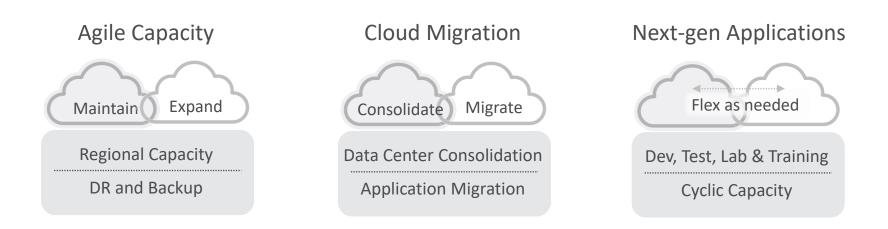


Components of VMware Cloud on AWS



### VMware Cloud on AWS

#### Use cases – easy glide path to the cloud



Customers can deploy workloads strategically across on-premises data center and cloud



## Certified For Key Environments AND For Security





### **Built On Proven Technology**

#### **Deep Security**





#### Deep Security as a Service



Level 1 Service Provider





ISO 27001 Certified





Automates security on AWS while meeting HIPAA, HITRUST, & GDPR regulations



Securing virtualized servers across 4 data centers & 500 retail locations

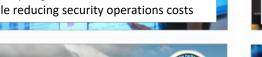


Securely migrates and scales in the cloud while reducing security operations costs



High performance security across virtualized and private cloud workloads







Ensuring availability of important public data and protecting applications from attack



Securing the sale of millions of event tickets without impacting performance



Automatically protecting workloads supporting millions of global customers



Increasing operational efficiency & security for critical applications



Complying with PCI with proven security that fits with cloud operations



sutomates security deployment and compliance using DevSecOps



Securely migrates applications to Docker containers on AWS





Builds security into the CI/CD pipeline with automated protection



Integrates security at pre-deployment and runtime for full lifecycle container protection



Consolidates security across 6000 AWS & Docker instances from a single console



Deep Security

AWS



AWS Security Shared Responsibilities

			Deep Security	AWS
		Access Control		
	Application Security	Configuration		
		L4 Network Protection	0	some capabilities
		L7 Network Protection	Ð	
		Application Integrity	0	
		Log Security Intelligence	0	
		Security Alerts	0	
ility		Access Control	0	
Cloud User esponsibili	Operating System Security	Configuration		
Cloud User Responsibility		L4 Network Protection	Ø	some capabilities
		L7 Network Protection	0	
		Malicious File Protection	0	
		System Integrity	0	
		Log Security Intelligence	0	
		Security Alerts	0	
	Instance Configuration	Roles, Security Groups, Encrypted Volumes	AWS provides tools	
	Services Controls	Authentication and user authorization	but is customer	responsibility
AWS Responsibility	Hypervisor Controls	Access control, configuration		AWS
	Network Infrastructure Controls	Router/switch access control, configuration		AWS
	Physical Infrastructure controls	Badge readers, alarm systems etc		AWS
~				



Deep Security

Azure



Azure Security Shared Responsibilities

			Deep Security	Azure
		Access Control		
	Application Security	Configuration		
		L4 Network Protection	0	some capabilities
		L7 Network Protection	<b>O</b>	
		Application Integrity	Q	
		Log Security Intelligence	0	
		Security Alerts	0	
ser oility		Access Control	0	
Cloud User esponsibili	Operating System Security	Configuration		
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		System Integrity	0	
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		Security Alerts	0	
	Instance Configuration	Roles, Security Groups, Encrypted Volumes	Azure provides tools but is customer responsibility	
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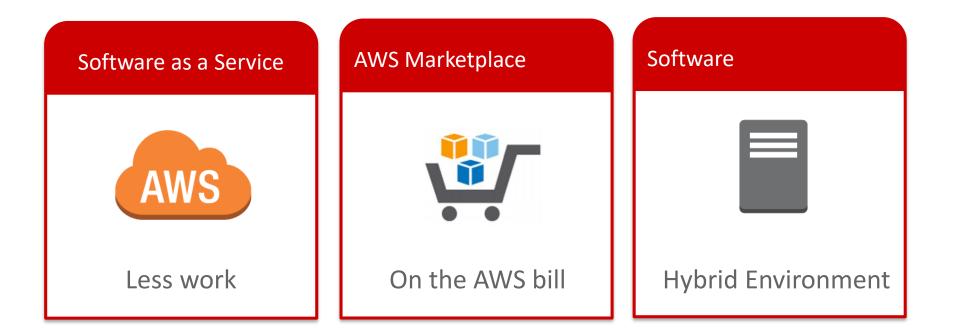


### **Simplify Purchasing And Deployment**



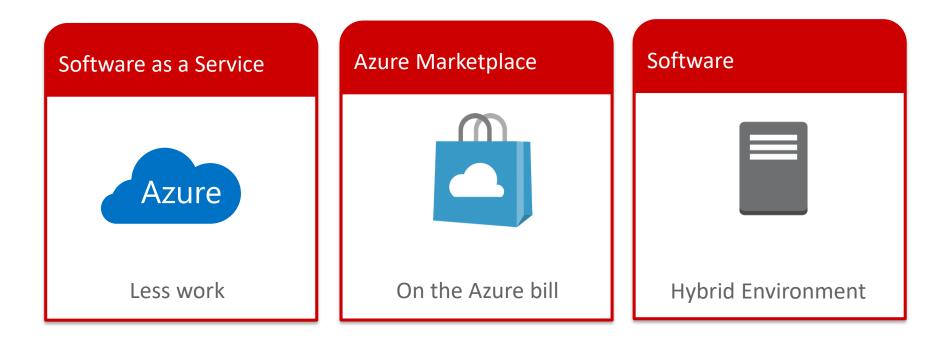


### Flexible Deployment On AWS





### Flexible Deployment On Microsoft Azure





### What Deployment Is Best For You?

	SaaS	Software
Available in AWS/Azure Marketplace	Azure and AWS	Yes (Pay or BYOL)
Hourly Pricing available	Yes	Yes
Helps meet compliance	Yes	Yes
Fits into DevOps	Yes – API, Scriptable	Yes – API, Scriptable
Management of Security Infrastructure	Trend Micro	Customer's responsibility
Security Data Location	Trend Micro	In Customer's Environment
Procurement Methods	Azure & AWS Marketplace Annual License	Azure & AWS Marketplace Traditional license
Best for:	Pure Cloud Large or Small Teams Easy Procurement	Hybrid IT Easy Procurement



## **Deep Security for AWS Deployment Overview**

	SaaS	Software
Available in AWS Marketplace	Yes	Yes
Hourly Pricing available	Yes	Yes
Helps meet compliance	Yes	Yes
Fits into DevOps	Yes – API, Scriptable	Yes – API, Scriptable
Management of Security Infrastructure	Trend Micro responsibility	Customer's responsibility
Security Data Location	Trend Micro	In Customer's Data Center
Ways to procure	AWS Marketplace Credit Card Annual License	AWS Marketplace Traditional license
Best for:	Pure Cloud Large or Small Teams Easy Procurement	Hybrid IT Easy Procurement



### **Deep Security for Azure Deployment Overview**

	SaaS	Software
Available in Azure Marketplace	Yes	Yes (BYOL)
Hourly Pricing available	Yes	No
Helps meet compliance	Yes	Yes
Fits into DevOps	Yes – API, Scriptable	Yes – API, Scriptable
Management of Security Infrastructure	Trend Micro responsibility	Customer's responsibility
Security Data Location	Trend Micro	In Customer's Data Center
Ways to procure	Azure Marketplace Annual License	Azure Marketplace Traditional license
Best for	Pure Cloud Large or Small Teams Easy Procurement	Hybrid IT Easy Procurement



# Procurement Flexibility – It's A Benefit!



- Annual Subscrip
- Perpetual

Buy Where You Want

□ Your favorite channel

Azure and AWS MPLine item on cloud bill

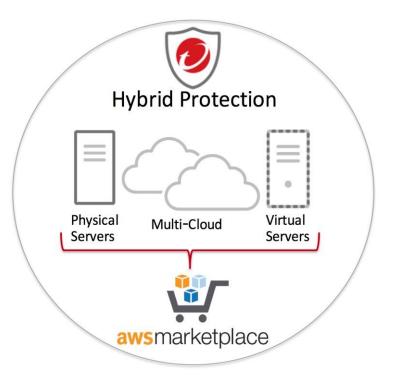
Choose the model that best fits your operational, procurement and accounting needs





## Simplifying Multi-cloud Procurement

- Protect Hybrid Cloud workloads (other cloud and on-premises) with Deep Security in the AWS Marketplace
- Simplify procurement with all security costs on your AWS bill

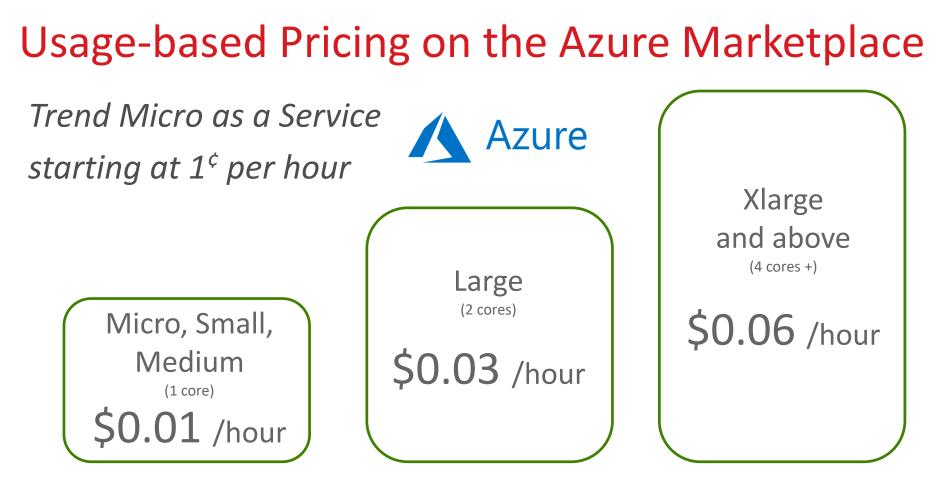






For data centers - all computers in Deep Security Manager that are not from a cloud connector are \$0.06/hour





For data centers - all computers in Deep Security Manager that are not from a cloud connector are \$0.06/hour

